

The New CTPAT | Presented by CBP

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Meet the Speakers

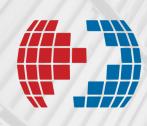
Peter Touhy – Miami Field Office Director, CTPAT
U.S. Customs and Border Protection

- Miami CTPAT Field Office Director since 2018
- Directs 26 Supply Chain Security Specialists

Raymond Monzon – Miami Field Office, Supervisory SCSS U.S. Customs and Border Protection

- More than 20 years tenure with CBP
- Supply Chain Security Specialist since 2003





CUSTOMS TRADE PARTNERSHIP AGAINST TERRORISM (CTPAT) IN THE MARITIME ENVIRONMENT

April 15, 2021



CTPAT State of the Program



· Marine Port Authority and

 Foreign Based Marine Port Terminal Operators (<1%)

Air Carriers (<1%)

Rail Carriers (<1%)

Terminal Operators (<1%)

The Customs Trade Partnership Against Terrorism (CTPAT) is a partnership between Customs and Border Protection (CBP) and industry to **protect supply chains, identify security gaps,** implement specific security and trade compliance best practices, and maintain the integrity of low-risk cargo entering the United States.



Manuel A. Garza
Director, CTPAT
Office of Field Operations
U.S. Customs and Border Protection

RECENT ACCOMPLISHMENTS

Strengthening Supply Chain Security

Several recent narcotics seizures are a result of CTPAT partners informing their Supply Chain Security Specialist (SCSS) of supply chain anomalies, demonstrating the powerful impact of strong partnerships between CBP and the Trade

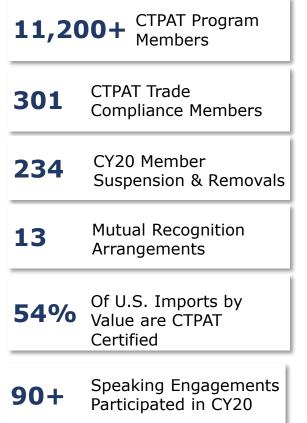
Prioritizing Social Compliance

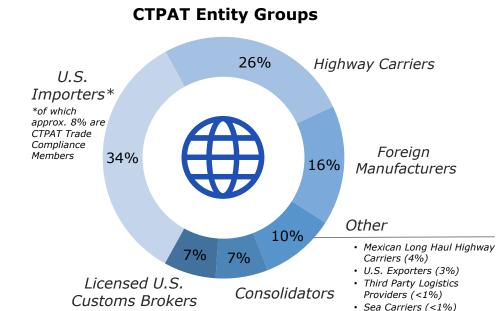
CTPAT is developing **forced labor requirements** to be incorporated in FY21 as a part of CBP's Agencywide efforts to combat the forced labor in global supply chains

Collaborating with Global Partners

CTPAT works closely with its international counterparts through Mutual Recognition Arrangement (MRA) partnerships and the World Customs Organization (WCO) to further global standardization of supply chain security best practices. In January 2021, the U.S. and the U.K. virtually signed an MRA

CTPAT BY THE NUMBERS





CTPAT FY21 Priorities



In FY21, CTPAT will continue adapting operations to execute its mission during these unprecedented times while ensuring that Members **uphold the highest** standards for global supply chain security and trade compliance.

KEY FY21 PRIORITIES



Strengthen Global Supply Chain Security

Advocate for global adoption of CTPAT's standards for end-to-end security to address emerging threats across the global supply chain



Rollout the Virtual Validations Process

Leverage a risk-based approach that prioritizes Members eligible for the virtual validation process to drive progress on the validation backlog



Scale CTPAT Trade Compliance

Finalize the Trade Compliance rollout that enables CTPAT to be a fullyfledged AEO Program to ensure importer compliance with U.S. trade laws

ADDITIONAL FY21 PRIORITIES

- Begin transition of the current CTPAT Portal to Salesforce platform with OIT to streamline Member processes and enhance data-driven decision making
- Define CTPAT's approach to incorporate E-Commerce into the Program to advance CBP's E-Commerce Strategy and identify lowrisk, e-commerce shipments
- Finalize and rollout Forced Labor requirements with OT and industry to support Member adoption of mitigation measures and enforce requirements

- Coordinate with the **University of Houston** to conduct a holistic assessment of the Program and value provided to Members
- Refine delivery and data collection process for **Member benefits** to enhance value to Members, process efficiency, and access to quantifiable metrics
- Update SAFE standards and AEO implementation guide with the World Customs Organization to strengthen global supply chain security

CTPAT By the Numbers



CTPAT has quickly adapted operations throughout CY20 and the COVID-19 pandemic while continuing to **enforce Program** standards, deliver Member benefits, and virtually engage partners across government and industry.

- CTPAT At A Glance...

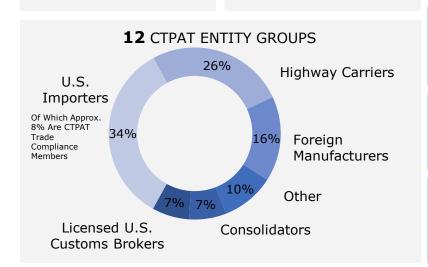
MEMBERSHIP

11,200+ CTPAT SECURITY MEMBERS

301 CTPAT TRADE COMPLIANCE MEMBERS

15 CTPAT SECURITY BENEFITS

7 CTPAT TRADE COMPLIANCE BENEFITS



ENFORCEMENT

118 CTPAT MEMBERS SUSPENDED IN CY20

116 CTPAT MEMBERS REMOVED IN CY20

VALIDATIONS

722 VALIDATIONS COMPLETED BY CTPAT IN CY20

140 VIRTUAL, **164** IN-PERSON CTPAT VALIDATIONS & 418 MRA-ACCEPTED VALIDATIONS IN CY20

6,387 VALIDATIONS ARE PLANNED FOR CY21

GLOBAL PARTNERS

13 MUTUAL RECOGNITION ARRANGEMENTS (MRAs)

4 JOINT WORK PLANS (JWPs)

1 INTERNATIONAL TRADE ORGANIZATION PARTNERSHIP

OUTREACH

90+ SPEAKING ENGAGEMENTS PARTICIPATED IN BY CTPAT, REACHING 7,000+ STAKEHOLDERS*

- Our Program Members...



Represent **54%** of U.S. imports by value



Saved **\$65.9M** in FY20 through the benefit of reduced rate of exams



Saved **\$22M** in CY20 by receiving the AQUA Lane Member benefit



Have a **98.8%**Compliance Rate with the Established CTPAT Security Guidelines

CTPAT Scope and Impact



The Customs Trade Partnership Against Terrorism (CTPAT) is **CBP's flagship Trusted Trader Program** designed to identify and certify low-risk cargo entering the U.S. through an expansive network of industry partners committed to supply chain security.

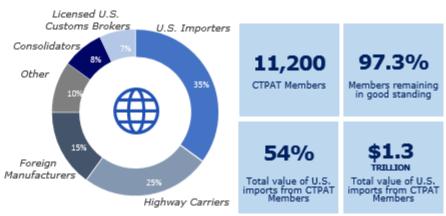
CBP's Layered Approach to Security

CTPAT is a part of CBP's law enforcement strategy, establishing industry partnerships to ensure the safety and security of goods entering the U.S.



CTPAT Membership & Scale

CTPAT collaborates with industry stakeholders to improve supply chain security through the development of security requirements, validations, and communications.



Top CTPAT Entity Groups by Number (12 entity groups total)

CTPAT's Maritime Footprint **58** 3.8M **80**% Acceptance Rate for Sea U.S. Marine Port Foreign Marine Port Cargo Containers U.S. Seaports all AQUA Lane Carriers Authority & Authority & Imported by CTPAT Accepting AQUA Terminal Terminal Members (2018) Lane Requests Requests Operators Operators

CTPAT in the Maritime Environment



CTPAT is continually **assessing the unique challenges and threats its Members face within the maritime environment** to understand proactive measures Members can take to secure their supply chains globally.

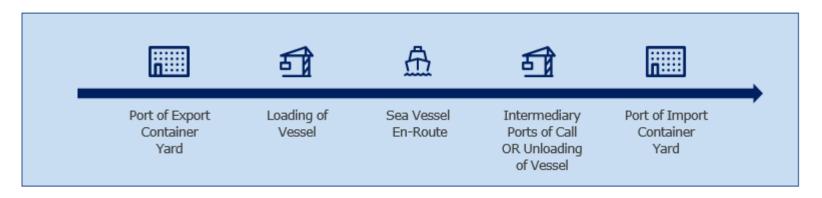
Maritime Environment Challenges

Ensuring CTPAT Members can effectively secure their supply chains in the maritime environment is uniquely challenging compared to other modes of transportation because:

- Sea Carriers are
 vulnerable to internal
 conspiracy breaches,
 especially on routes
- especially on routes originating from South and Central America
- 2 Significant resources are required to identify maritime breaches due to the large volume of cargo per vessel
- Internal conspiracies and neglected access control procedures at foreign MPTOs allow smugglers to gain access to ocean containers and clone/compromise affixed seals

CTPAT Members in the Maritime Environment

CTPAT's partnership includes Members in all stages of maritime transportation, emphasizing the need for comprehensive security requirements to address vulnerabilities across the supply chain.



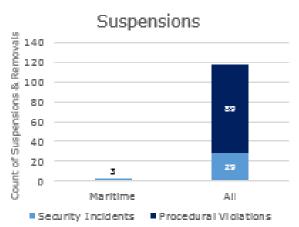
CTPAT in the Maritime Environment

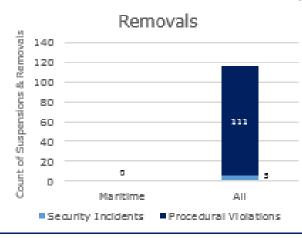


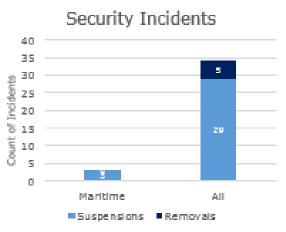
CTPAT takes a **multifaceted approach to address and mitigate these evolving threats** to ensure all Members remain low-risk in the evolving threat environment.

CTPAT Program Enforcement

CTPAT is responsible for validating that Members adhere to the Program's security requirement and takes swift and just enforcement action when Members fail to meet these requirements.







New Maritime Minimum Security Criteria (MSC)

To address and mitigate the full range of threats in the maritime environment, CTPAT will introduce the following Minimum Security Requirements as part of its 2020 Minimum Security Requirement update:



Information (SSI)

Routes



System

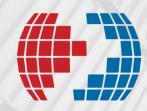


CTPAT in the Maritime Environment



Maritime Security Unit (MSU) - 2020 in Review

- Established in April 2020 by Director Garza
- One Supervisor, eight SCSSs and four CTPAT Field Offices
- Promoting communication channels between CBP and Maritime entities
- Establishing communication channels between Maritime entities and other government agencies (NTC, DEA, FMC, etc.)
- Has initiated approximately 70 post incident analysis and requests for information
- Has worked with CBP's manifest branch to research seals that have been tampered/cloned for illicit smuggling attempts
- Introducing Maritime entities to CSI contacts at foreign seaports
- Collaborating with World Shipping Council (WSC) and its members
- Collaborating with the World Business Alliance for Secure Commerce (BASC)
- Working on improving the AQUA Lane benefit
- Provided three webinars covering important topics for the Maritime community



ADVANCED QUALIFIED UNLADING APPROVAL

AQUA Lane

April 15, 2021





Contents



➤ What is AQUA Lane & Why Have it



Process



Benefits



Stats



Challenges



Moving Forward



CTPAT TRADE SECURITY BENEFITS

- Assigned Supply Chain Security Specialist (SCSS)
- Advanced Qualified Unlading Approval ("AQUA Lane")
- Front of the Line
- Reduced Examination Rates
- Business Resumption
- Mutual Recognition Agreements (MRAs)
- CTPAT Portal
 - Best Practices
 - Status Verification Interface (SVI) Access
 - Security Validation
 - SAFETY Act
 - Free and Secure Trade (FAST) Lanes

• Nat

SECURITY & TRADE COMPLIANCE BENEFITS

CTPAT

- Penalty Mitigation
- Marketability of CTPAT Membership
- CTPAT Defender 🛨

CTPAT TRADE COMPLIANCE BENEFITS

- National Account Manager
 - Multiple Business Units
- Removal from Focused Assessments Pool
 - ITRAC Data Access
 - CTPAT Trade Compliance Portal **
 - Expedited Rulings **
 - Reconciliation 🜟
 - Release of Goods to Premises for Exam
 - Exemption from Random NIIs *
- Confidential Manifest Automation **
 - ITRAC Data Automation 🛖



What is AQUA Lane?

- Unload cargo prior to CBP arrival
- Requests made in advance
- Approval by Port Director
- Developed in partnership with CBP management, carriers, COAC, APTL, Trade Associations



Why Have AQUA Lane?

- Process standardization
- Benefit uniformity at granting POEs
- Streamline vessel time in port
- Provide mutual benefit to trade community and CBP



*Includes Tampa





Requesting Advanced Unlading

- Vessel Agent
- 3171, line 9, box 5 "AQUA Lane Requested"
- Vessel Agent emailed the approval/denial
- Requests must be made each voyage
- Coverage is not blanket; meaning each terminal must be CTPAT validated
- Crews MUST stay on board; vessel isn't cleared (only unlade)
- Containers delivered directly to a CTPAT Validated Terminal Operator



Requesting Advanced Unlading

Vessel Agent

3171, line 9, box 5 "AQUA Lane

Requested"

DEPARTMENT OF HOMELAND SECURITY U.S. Customs and Border Protection

OMB APPROVAL NO. 1651-000 EXPIRES: 11-30-2022

APPLICATION-PERMIT-SPECIAL LICENSE UNLADING-LADING-OVERTIME SERVICES

19 CFR 4.10, 4.30, 4.37, 4.39, 4.91, 10.60, 24.16, 122.29, 122.38, 123.8, 146.32, 146.34

1. Name of Vessel, Vehicle of	2. Port			1 3	. Flag			
G Rudy Go Vessels ABC							123	
4. Name and Nationality of C		5. Name/Phone No. of Agent						
				o. Name, hone vo. or vigent				
				Day Phone: Night I			Phone:	
6. Arriving from (Port Name and Country)				. Date/Time o	f Arrival	8. Locations (Dock/Terminal)*		
`				`	· ·			
9. A pplication is made for a permit for the operations indicated:								
(1) To unlade merchandise (intended to be unladen at this port, as shown by the manifest), baggage or passengers. To discharge ballast, and to land "in bond" merchandise. (Sec. 551, Tariff Act of 1930).								
(2) To land supplies, ship's stores, sea stores, or equipment not to be reladen, subject, however, to free or duty-paid entry (Sec. 446, Tariff Act of 1930).								
(3) To lade merchandise or baggage requiring CBP supervision.								
(4) To land and release for repair, adjustment, or refilling and to relade under CBP supervision articles of carrier's equipment. (Articles to								
be listed reverse side hereof showing date and hour of unlading and relading.) The undersigned certifies the articles listed on the reverse hereof for release under this term is to be landed only for the purpose mentioned in this item and will be reladen on this carrier.								
(5) Other AQUA Lane Requested								
10. Itinerary of Vessel/Aircraft (show port country and departure dates for entire voyage including U.S. itinerary)*								
11. Type of Cargo: Container Break Bulk Bulk Other (Specify)								
12. List all carriers, including carriers sharing or chartering space onboard the vessel and check the box that describes how the carrier presented the cargo manifest.*								
SCAC	AMS	CBP 1302	Paperless	SCAC	AMS	CBP 1302	Paperless	
ABCD	×							

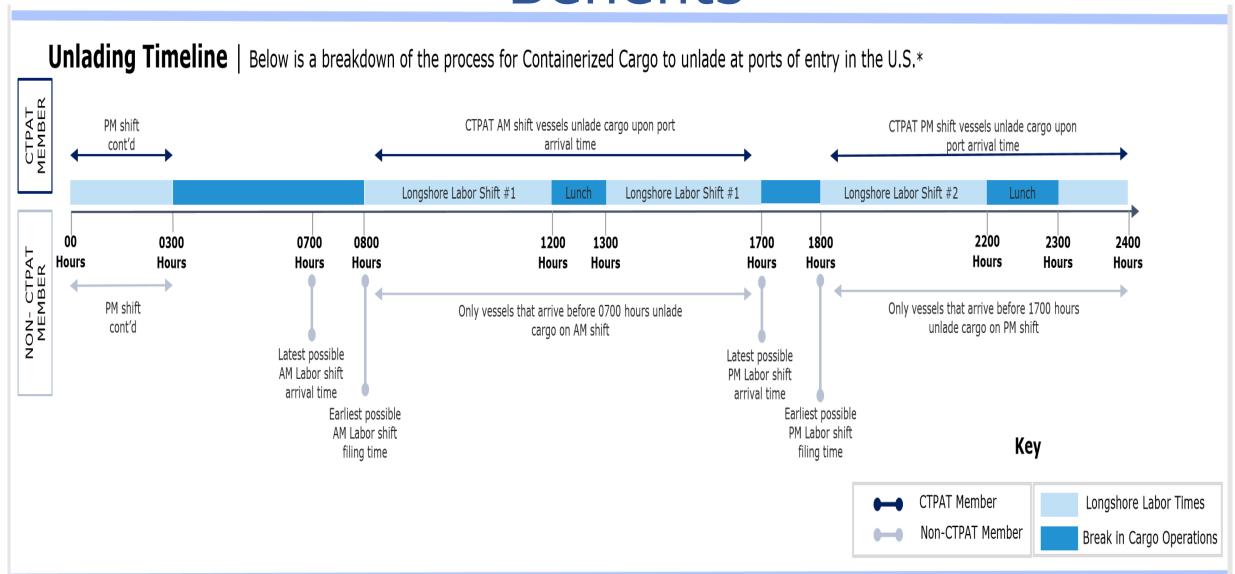


Benefits

- Save time, money
- Move on to next port faster
- Clearing of port for emergencies and business resumption efforts
- Carriers predict dock labor scheduling and costs
- Savings in vessel and truck fuel as well as dockage fees
- Better utilization of resources; increase turnaround



Benefits



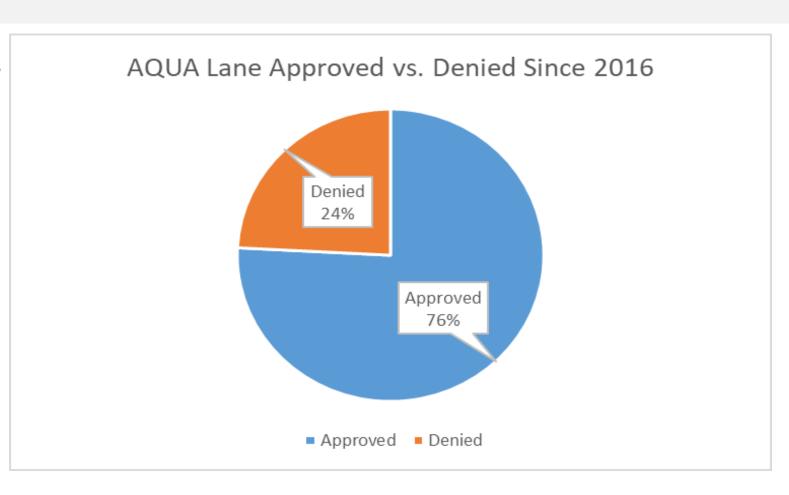


AQUA Stats (FY21, Q1)

- Approvals vs Denials
- Sea Carriers 65
- MPTO 54
- 24,270 Requests

5,870 Denials

18,400 Approvals





Common Denials

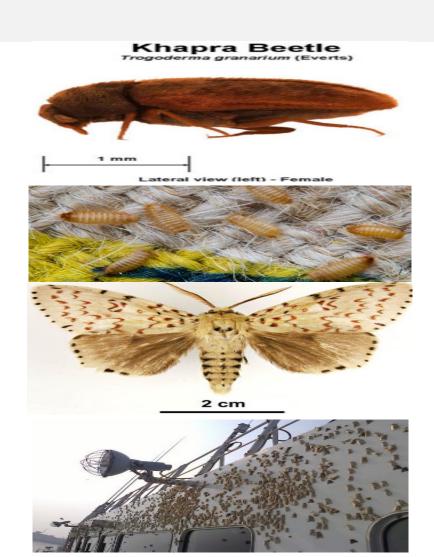
- Not in CTPAT Carrier and or the terminal operator
- Each terminal operator must obtain their own CTPAT status
- Not Validated (just Certified); either the carrier or the MPTO
- No Stow Plan
- Requested under 24 hours



Denials

- AQUA Lane will <u>not</u> be granted should the carrier meet one or more of the following conditions:
 - High risk season for Asian gypsy moth (AGM) from high-risk countries (if AGM inspection is required)
 - Fumigation required upon arrival for Khapra beetle infestation
 - High risk for pests
- Break bulk fruit vessel without:
 - Advanced submission of pre-cleared documentation, as applicable
 - Advanced submission of load plans
 - Advanced submission of final closed-out manifest

*Conditional Denials may be a possibility





Denials Cont'd

- Cattle Vessels (Vessels for cattle export with containers or trailers to discharge)
- Containers w/cold treated commodities arriving into ports below the 39th parallel without confirmation from the Animal and Plant Health Inspection Service, Plant Protection and Quarantine that the shipment has passed cold treatment
- Vessel is on the garbage violation list



Pre-Departure Certificate Issued

- High Season
- Inspection and certification be conducted as close to time of departure as possible
- The ship's crew should ensure freedom from AGM by conducting inspection of the ship superstructure while en-route to North America and removing and destroying all life stages of AGM detected (USDA)
- Present a pre-departure AGM inspection certificate from an approved entity in Russia, China, Korea, or Japan, stating that the vessel is free of AGM life stages
- C-TPAT sea carriers must provide CBP with two-year port of call data at least 96 hours prior to arrival to a U.S. port



Challenges

- Notification of approval to vessel agents
- Inter-port coordination
- Officer rotation and training
- Port Director Discretion
- Additional Requests:
 - Vendor deliveries
 - Local state regulations/cold ironing
- AGM High Season



Moving Forward

- Automation of the 3171
- AQUA Lane requests included in the automation
- Notifications will be automated:
 - ACE portal
- Regulatory discussions concerning advance unlading

CTPAT Q&A

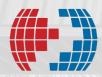
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CTPAT Office of Field Operations U.S. Customs and Border Protection









Thank you!

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